

## 2019 EDELMAN TRUST BAROMETER

South Korea





#TrustBarometer

### 19<sup>th</sup> ANNUAL EDELMAN TRUST BAROMETER

Methodology

Online Survey in 27 Markets

33,000+ respondents total

#### All fieldwork was conducted between October 19 and November 16, 2018

27-market global data margin of error: General population +/- 0.6% (N=31,050), informed public +/- 1.3% (N=6,000), mass population +/- 0.6% (26,000+), half-sample global general online population +/- 0.8 (N=15,525).

Market-specific data margin of error: General population +/- 2.9 (N=1,150), informed public +/- 6.9% (N=min 200, varies by market, China and U.S. +/- 4.4% (N=500), mass population +/- 3.0 to 3.6 (N =min 739, varies by market).

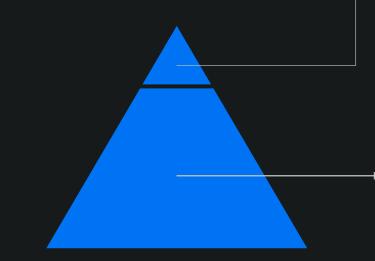
Employee MOE: 27-market = +/- 0.8% (N=16,944) Market-specific = +/- 3.2 to 4.6% (N=min 446, varies by market)

#### **General Online Population**

1,150 respondents per market

Ages 18+

All slides show general online population data unless otherwise noted



Informed Public



500 respondents in U.S. and China; 200 in all other markets

Represents 16% of total global population

Must meet 4 criteria

- Ages 25-64
- College-educated
- In top 25% of household income per age group in each market
- Report significant media consumption and engagement in public policy and business news

#### Mass Population 🔺

All population not including informed public Represents 84% of total global population

2019 Focus on Employer-Employee Relationship 55% of global general population are full- or part-time employees (but not self-employed)

Oversample of employees of multinational companies: 500 respondents per market

#### TRUST IN RETROSPECT



2003 2004 2006 2009 2001 2002 2005 2007 2008 Rising Fall of the Earned Media U.S. Trust A "Person Like **Business More** Young **Business Must** Celebrity CEO Shifts from Influencers Influence of More Credible Companies in Me" Emerges **Trusted Than** Partner with NGOs Europe Suffer "Authorities" as Credible Government Have More Government to Than Advertising Trust Discount to Peers Spokesperson and Media Trust in **Regain Trust** Business

2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Trust is Now an Essential Line of Business	Rise of Authority Figures	Fall of Government	Crisis of Leadership	Business to Lead the Debate for Change	Trust is Essential to Innovation	Growing Inequality of Trust	Trust in Crisis	The Battle for Truth	Trust at Work

## DISTRUST CONTINUES

Trust Index

#### Global Trust Index increases 3 pts to neutral

15 of 26 markets are distrusters, down 3 from 2018

**2019 Edelman Trust Barometer.** The Trust Index is the average percent trust in NGOs, business, government and media. TRU\_INS. Below is a list of institutions. For each one, please indicate how much you trust that institution to do what is right using a nine-point scale where one means that you "do not trust them at all" and nine means that you "trust them a great deal." 9-point scale; top 4 box, trust. General population, 26-market global average.

	2018 General Population					
49	Global 26					
74	China					
71	Indonesia					
68	India					
66	UAE					
58	Singapore					
54	Mexico					
54	The Netherlands					
53	Malaysia					
49	Canada					
47	Argentina					
47	Colombia					
47	Spain					
46	Turkey					
45	Hong Kong					
44	Brazil					
44	S. Korea					
43	Italy					
43	U.S.					
41	Germany					
40	Australia					
40	France					
39	U.K.					
38	Ireland					
38	S. Africa					
37	Japan					
36	Russia					

019 eneral Population
Global 26
China
Indonesia
India
UAE
Singapore
Malaysia
Mexico
Canada
Hong Kong
The Netherlands
Colombia
U.S.
Australia
Argentina
Brazil
Italy
S. Korea
S. Africa
Turkey
France
Germany
U.K.
Ireland
Spain
Japan
Russia

<b>Trust</b> (60-100)
<b>Neutral</b> (50-59)
Distrust (1-49)

#### **Biggest changes in**

Hong Kong	+10
Australia	+8
Canada	+7
S. Africa	+7
Russia	-7
Spain	-7

#### TRUST RISES FOR INFORMED PUBLIC

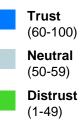
Trust Index

A 4-point increase in the global Trust Index

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2018 Informed Public						
59	Global 26					
83	China					
81	Indonesia					
77	India					
76	UAE					
70	Singapore					
67	The Netherlands					
65	Malaysia					
65	Mexico					
62	Canada					
60	Argentina					
57	Italy					
57	Turkey					
56	France					
55	Australia					
55	Germany					
55	Spain					
52	U.K.					
51	Brazil					
50	Colombia					
49	Hong Kong					
49	S. Korea					
48	Ireland					
47	Russia					
46	Japan					
45	S. Africa					
45	U.S.					

$\Delta$	_	019 Iformed Public
63		Global 26
88		China
83		India
83		Indonesia
83		UAE
74		Canada
70		Malaysia
69		Singapore
68		Mexico
67		The Netherlands
66		Hong Kong
64		U.K.
61		S. Korea
60		Germany
60		U.S.
59		Australia
59		France
56		Colombia
53		Argentina
53		Italy
53		Japan
53		S. Africa
53		Turkey
51		Brazil
48		Ireland
47		Spain
35		Russia



#### **Biggest changes in**

-12
+12
+12
+12
+15
+17

### A WORLD OUT OF BALANCE

Trust Index

Mass population 14 points less trusting

18 markets with double-digit trust gaps

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2019 Informed Public			019 lass Population	Trust gap	
64	Global 27	50	Global 27	14	-
88	China	76	China	<b>—</b> 12	
84	Saudi Arabia	69	Indonesia	<b>— 14</b> *	
83	India	69	Saudi Arabia	15	
83	Indonesia	68	UAE	<b>— 15</b>	
83	UAE	66	India	17*	
74	Canada	60	Singapore	9	
70	Malaysia	58	Malaysia	<b>— 12</b>	
69	Singapore	54	Canada	20*	
68	Mexico	54	Mexico	<b>— 14</b>	
67	The Netherlands	54	The Netherlands -	<b>—</b> (13)	
66	Hong Kong	52	Hong Kong	<b>—</b> (14)	
64	U.K.	51	Colombia	5	
61	S. Korea	47	U.S.	<b>—</b> (13)	
60	Germany	46	Australia	<b>13</b>	
60	U.S.	46	Italy	<b>—</b> ( <b>7</b> )	
59	Australia	45	Argentina	8	
59	France	44	S. Africa	9_	
56	Colombia	44	S. Korea	<b>17</b> *	
53	Argentina	43	Brazil	8	
53	Italy	42	Germany	18*	
53	Japan	41	France	18	
53	S. Africa	41	Ireland	<b>—</b> ( <b>7</b> )	*hig
53	Turkey	41	Turkey	<b>12</b>	trus
51	Brazil	40	U.K.	24*	
48	Ireland	39	Spain	8	
47	Spain	37	Japan	16	
35	Russia	28	Russia	— <b>(7</b> )	

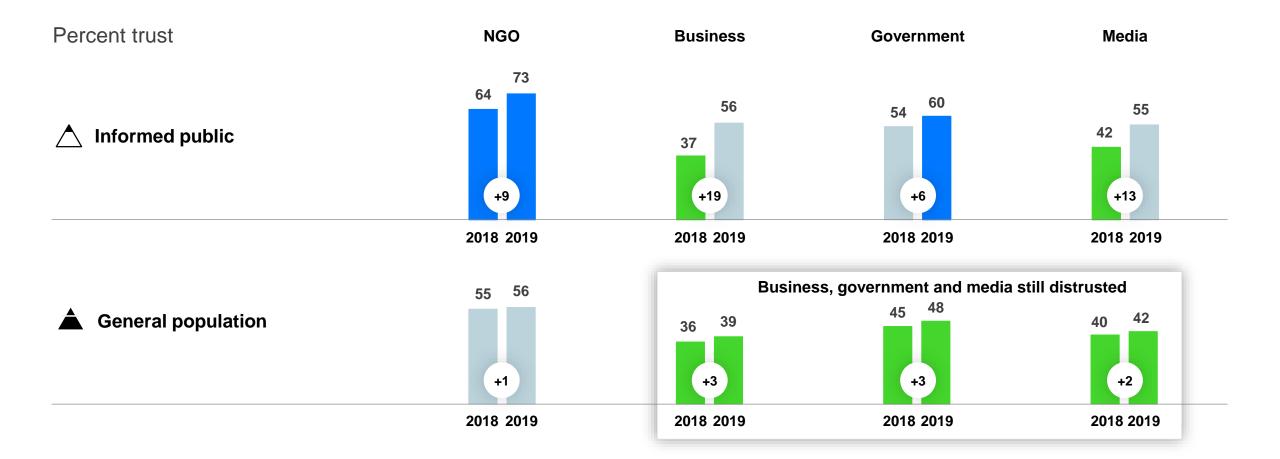
Trust (60-100) Neutral (50-59) Distrust (1-49)

\*highest-ever trust inequality

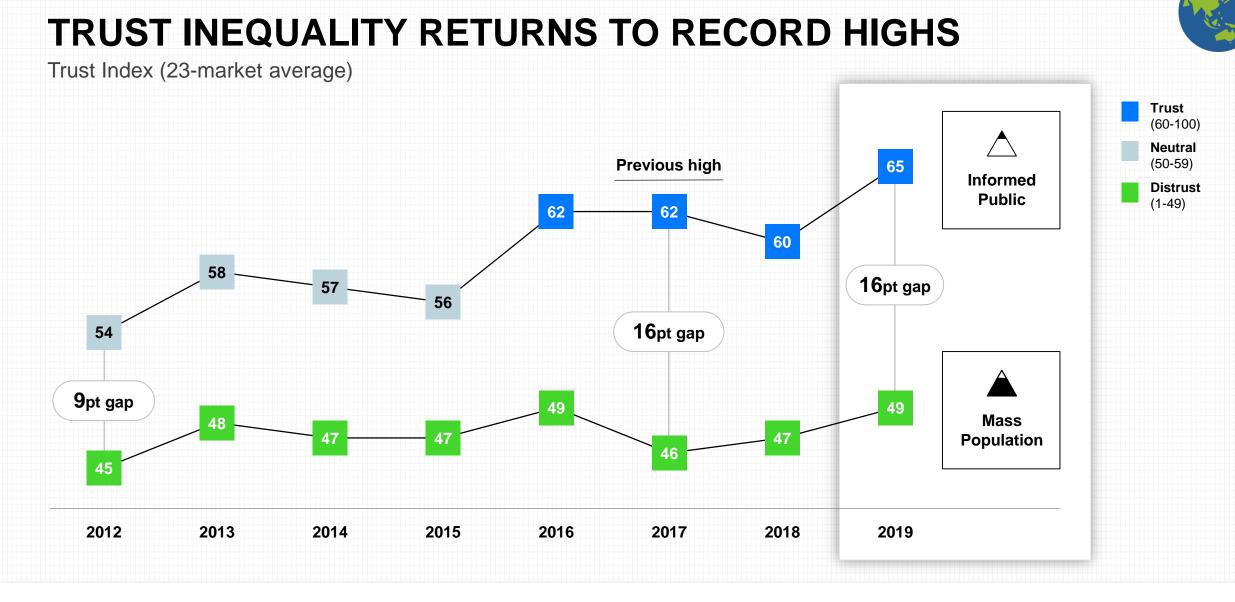
# Divided by Trust

## TRUST RISES IN SOUTH KOREA; BUSINESS, GOVERNMENT, MEDIA ALL DISTRUSTED

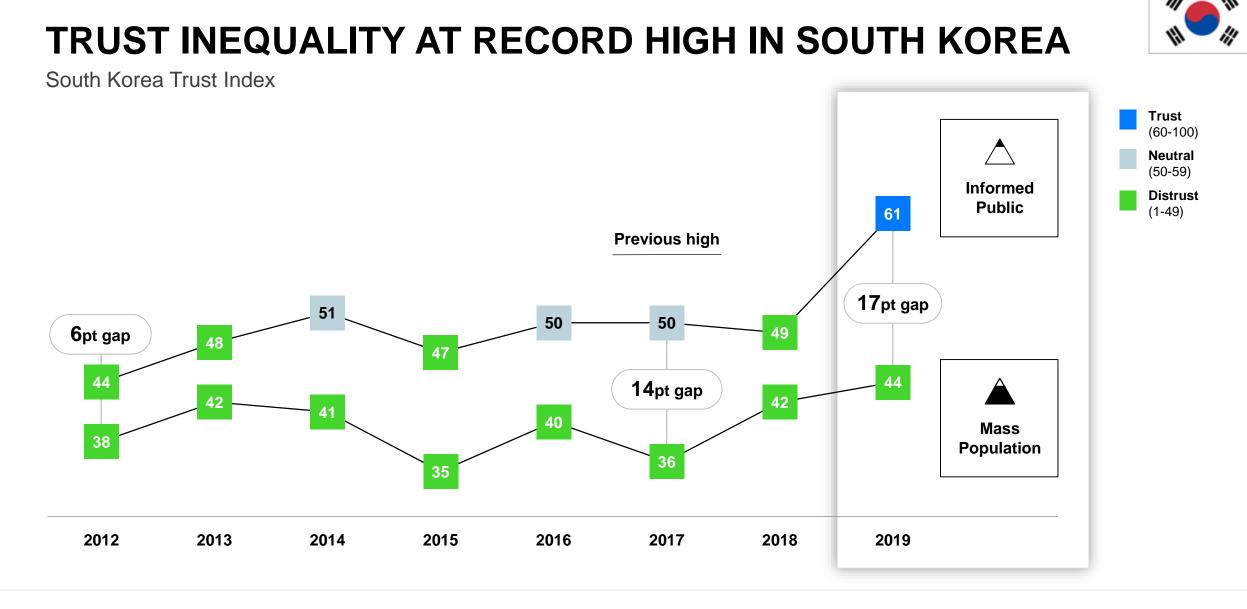




2019 Edelman Trust Barometer. TRU\_INS. Below is a list of institutions. For each one, please indicate how much you trust that institution to do what is right using a nine-point scale where one means that you "do not trust them at all" and nine means that you "trust them a great deal." 9-point scale; top 4 box, trust. Informed public and general population, S. Korea.



**2019 Edelman Trust Barometer.** The Trust Index is the average percent trust in NGOs, business, government and media. TRU\_INS. Below is a list of institutions. For each one, please indicate how much you trust that institution to do what is right using a nine-point scale where one means that you "do not trust them at all" and nine means that you "trust them a great deal." 9-point scale; top 4 box, trust. Informed public and mass population, 23-market average.

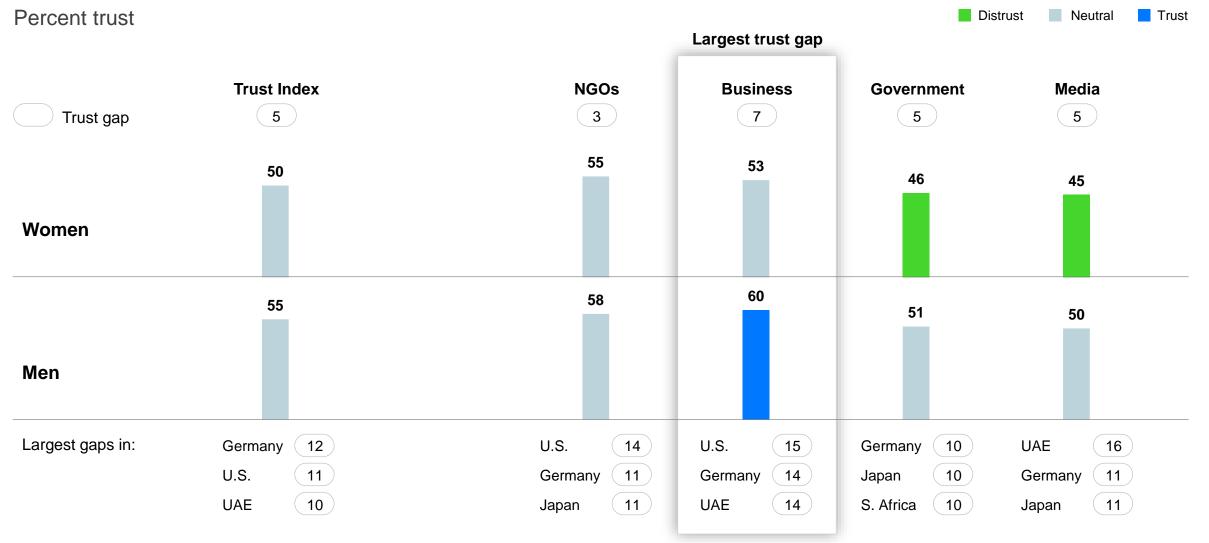


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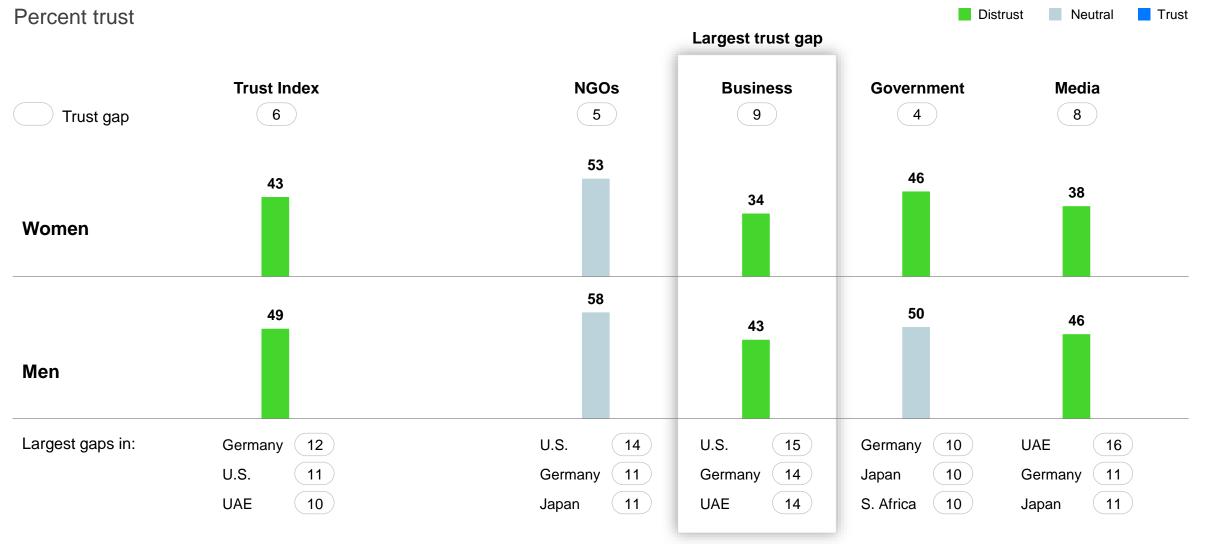
10

### **DIVIDED ALONG GENDER LINES**



**2019 Edelman Trust Barometer.** TRU\_INS. Below is a list of institutions. For each one, please indicate how much you trust that institution to do what is right using a nine-point scale where one means that you "do not trust them at all" and nine means that you "trust them a great deal." 9-point scale; top 4 box, trust. General population, 27-market average, by gender.

## SOUTH KOREA DIVIDED ALONG GENDER LINES



**2019 Edelman Trust Barometer.** TRU\_INS. Below is a list of institutions. For each one, please indicate how much you trust that institution to do what is right using a nine-point scale where one means that you "do not trust them at all" and nine means that you "trust them a great deal." 9-point scale; top 4 box, trust. General population, S. Korea, by gender.



## An Urgent Desire for Change

## **DEVELOPED WORLD PESSIMISTIC ABOUT FUTURE**

49

Informed public

Mass population

Percent who believe they and their families will be better off in five years' time

86 83 14 markets in which majority of mass population 79 79 do not believe that they will be better off in five years 7374 71 69 69<sup>72</sup> 71 70 69 65 63 62 56 56 53 54 48 48 45 39 38 39 38 38 34 34 32 31 28 26 21 16 Argentina Ireland Canada S. Korea S. Africa Malaysia Brazil Mexico Germany ltaly Russia Spain Turkey UAE Japan France U.S. China India U.K. Hong Kong Singapore **Global 27** The Netherlands Australia Saudi Arabia ndonesia Colombia

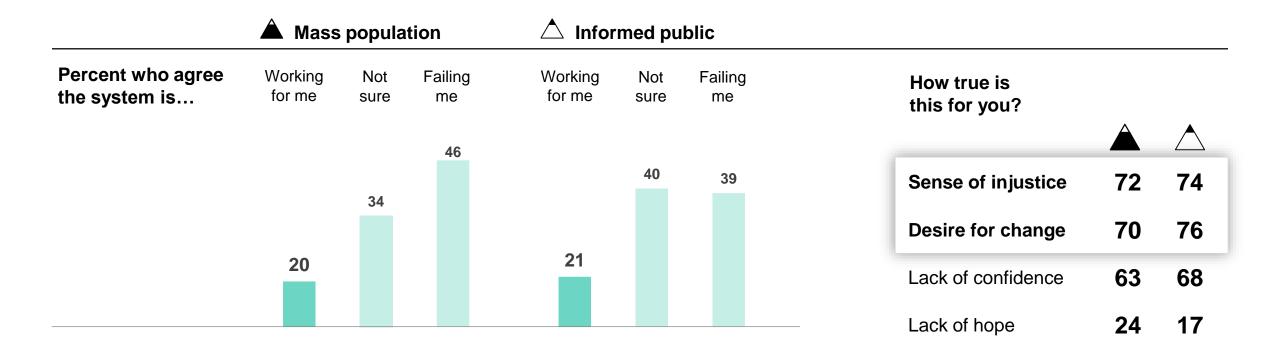
2019 Edelman Trust Barometer. CNG\_FUT. Thinking about the economic prospects for yourself and your family, how do you think you and your family will be doing in five years' time? 5-point scale; top 2 box, better off. Informed public and mass population, 27-market average.

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#### ONLY 1 IN 5 BELIEVE THE SYSTEM IS WORKING FOR THEM

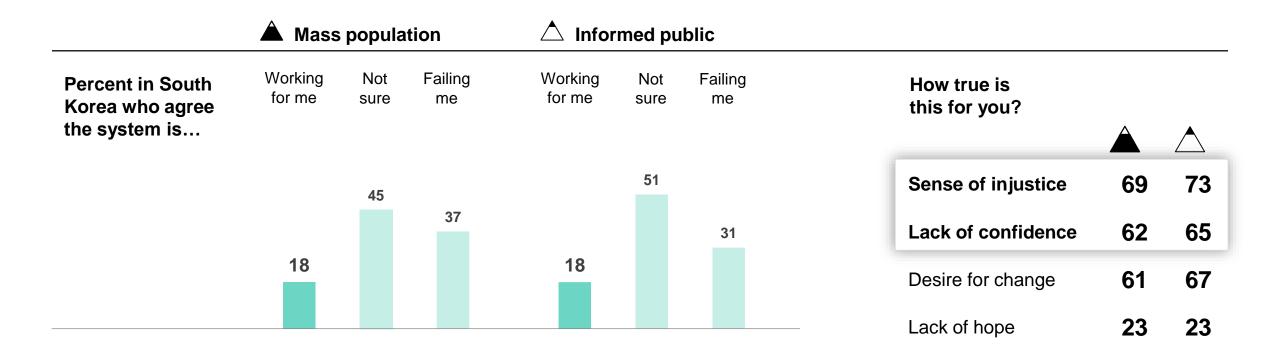




**2019 Edelman Trust Barometer.** "System failing" measure. For full details on how the "system failing" measure was calculated, please refer to the Technical Appendix. POP\_MDC. Below is a list of statements. For each one, please rate how true you believe that statement is using a nine-point scale where one means it is "not at all true" and nine means it is "completely true". 9-point scale; top 4 box, true. Informed public and mass population, 27-market average. Sense of injustice is an average of POP\_MDC/1,2,3,8; Desire for change is POP\_MDC/9; Lack of confidence is POP\_MDC/10; Lack of hope is an average of POP\_MDC/18,19,20 [reverse scored].



#### LESS THAN 1 IN 5 BELIEVE THE SYSTEM IS WORKING FOR THEM



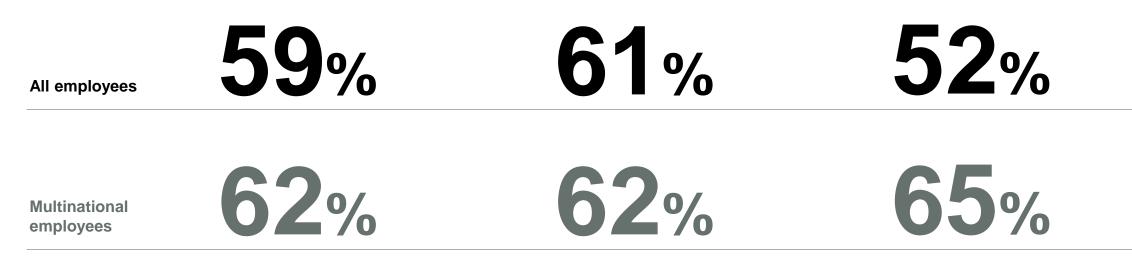
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## WIDESPREAD FEARS OF JOB LOSS IN SOUTH KOREA

Percent of South Korean employees who worry about job loss due to each issue

Not having the **training** and skills necessary to get a good paying job Automation and/or other innovations taking your job away International conflicts about **trade policies** and **tariffs** hurting the company you work for

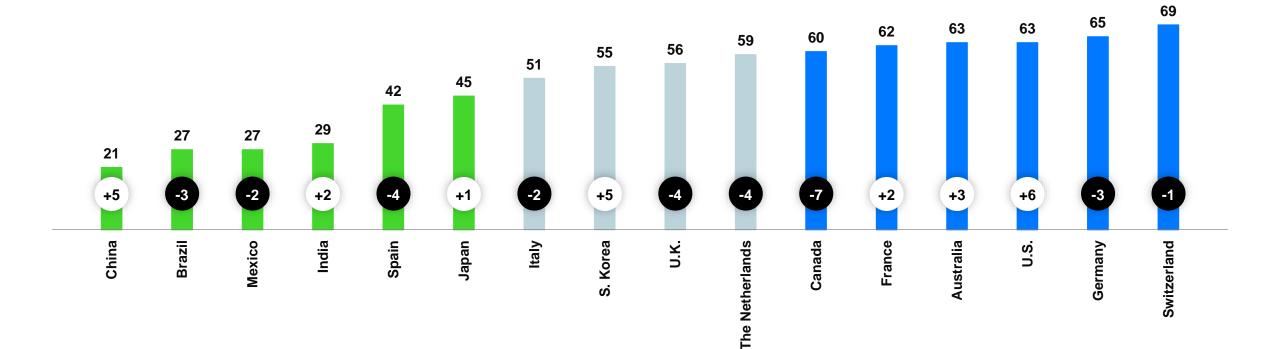


**2019 Edelman Trust Barometer.** POP\_EMO. Some people say they worry about many things while others say they have few concerns. We are interested in what you worry about. Specifically, how much do you worry about each of the following? Please indicate your answer using a nine-point scale where one means "I do not worry about this at all" and nine means "I am extremely worried about this". 9-point scale; top 4 box, worried. Question asked of half of the sample. Attributes shown to those who are an employee, but do not run their own business (Q43/1 AND NOT Q28/7). General population employees and multinational employees, S. Korea.

### SOUTH KOREAN TRUST RISES FOR 7 OF 16 COUNTRY BRANDS

Percent in South Korea who trust companies headquartered in each market





**2019 Edelman Trust Barometer.** TRU\_NAT. Now we would like to focus on global companies headquartered in specific countries. Please indicate how much you trust global companies headquartered in the following countries to do what is right. Use the same nine-point scale where one means that you "do not trust them at all" and nine means that you "trust them a great deal". 9-point scale; top 4 box, trust. Markets shown to half of the sample. General population, S. Korea.

18

#### THEY'RE TAKING CHANGE INTO THEIR OWN HANDS

"Yellow Vests" demonstrate for economic justice

India's "Women's Wall" demonstrate for equality Salesforce employees protest work for U.S. border agency

SCIENCE FOR THE PEOPL

Q#CancelTheContract

Don't Be Complicit **Tech Won't Build It** 

ScienceForThePeople.org NoBusinessWithIce.com

## Making Change Happen

## **MASSIVE RISE IN NEWS ENGAGEMENT**

How often do you engage in the following activities related to news and information?

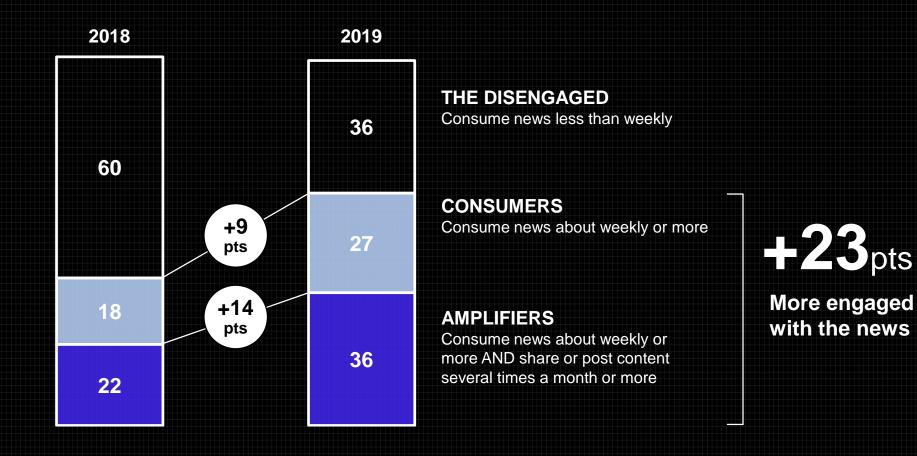


Y-to-Y Change

+)

(-)

0

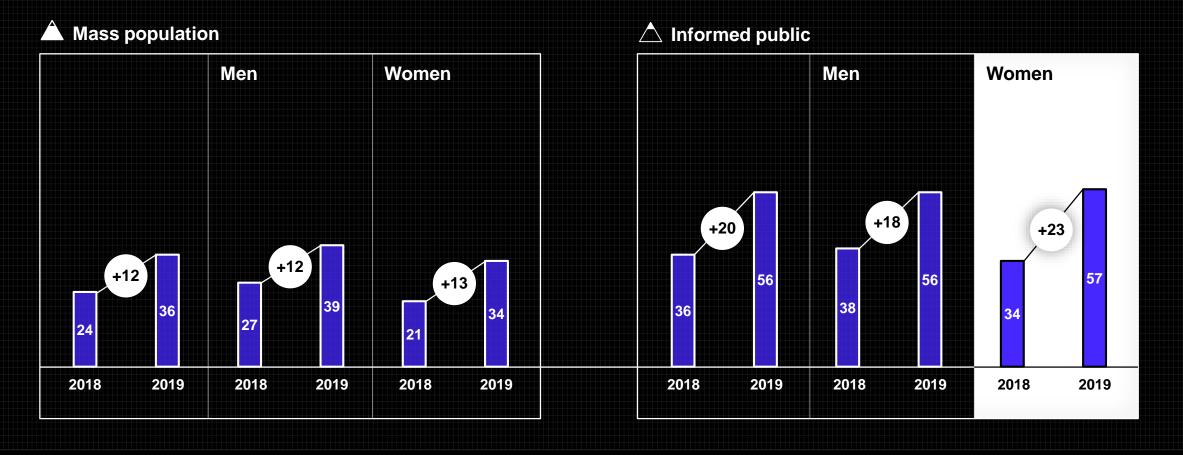


**2019 Edelman Trust Barometer.** News Engagement Scale, built from MED\_SEG\_OFT. How often do you engage in the following activities related to news and information? Indicate your answer using the 7-point scale below. Question asked of half of the sample. General population, S. Korea. For details on how the News Engagement Scale was built, please refer to the Technical Appendix.

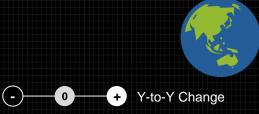


### MORE WOMEN THAN MEN BECOME AMPLIFIERS

Percent of amplifiers in each segment



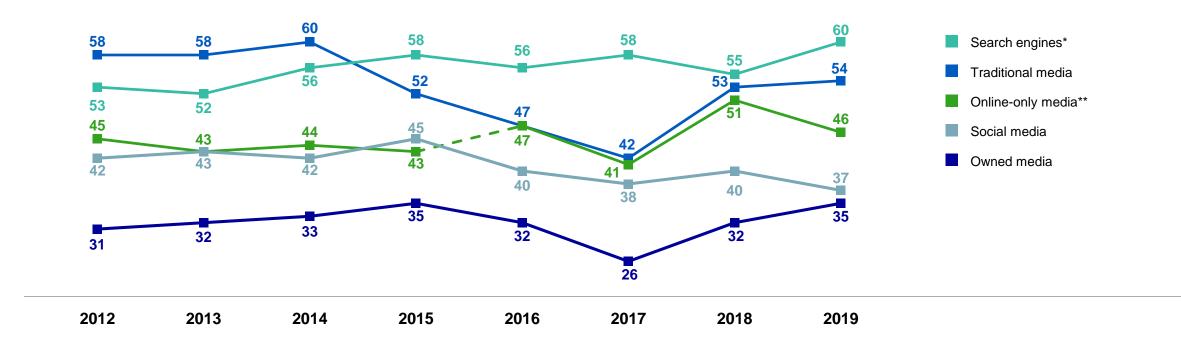
**2019 Edelman Trust Barometer.** News Engagement Scale, built from MED\_SEG\_OFT. How often do you engage in the following activities related to news and information? Indicate your answer using the 7-point scale below. Question asked of half of the sample. Mass population and informed public, 26-market average, among amplifiers by gender. For details on how the News Engagement Scale was built, please refer to the Technical Appendix.



## SEARCH MOST TRUSTED IN SOUTH KOREA



Percent in South Korea who trust each source for general news and information



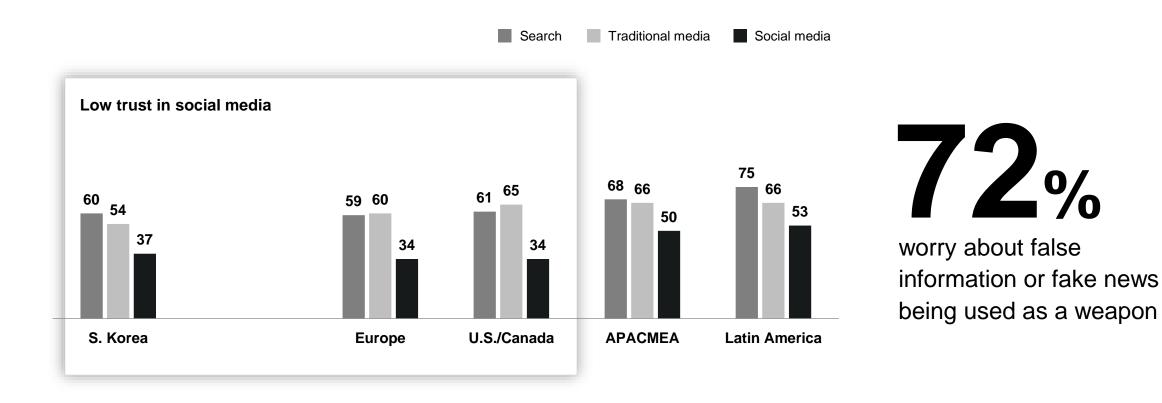
**2019 Edelman Trust Barometer.** COM\_MCL. When looking for general news and information, how much would you trust each type of source for general news and information? Please use a nine-point scale where one means that you "do not trust it at all" and nine means that you "trust it a great deal." 9-point scale; top 4 box, trust. Question asked of half of the sample. General population, S. Korea.

\*From 2012-2015, "Online Search Engines" were included as a media type. In 2016, this was changed to "Search Engines." \*\*From 2012-2015, "Hybrid Media" was included as a media type. In 2016, this was changed to "Online-Only media."



## SOUTH KOREA LOOKING FOR RELIABLE SOURCES

Percent in South Korea who trust each source of news



**2019 Edelman Trust Barometer.** ATT\_MED\_AGR. Below is a list of statements. For each one, please rate how much you agree or disagree with that statement using a nine-point scale where one means "strongly disagree" and nine means "strongly agree". 9-point scale; top 4 box, agree. Question asked of half of the sample. General population, S. Korea. COM\_MCL. When looking for general news and information, how much would you trust each type of source for general news and information? Please use a 9-point scale where one means that you "do not trust it at all" and nine means that you "trust it a great deal". 9-point scale; top 4 box, trust. Question asked of half of the sample. General population, S. Korea and by region.

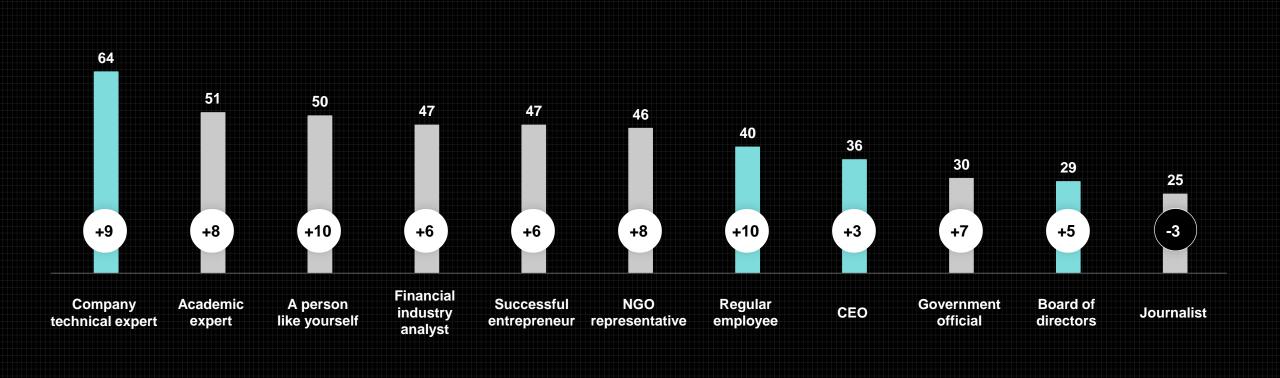
### **ACTIVATE EMPLOYEE VOICES**



Percent in South Korea who rate each source as very/extremely credible

Company voices





**2019 Edelman Trust Barometer.** CRE\_PPL. Below is a list of people. In general, when forming an opinion of a company, if you heard information about a company from each person, how credible would the information be—extremely credible, very credible, somewhat credible, or not credible at all. 4-point scale; top 2 box, credible. Question asked of half of the sample. General population, S. Korea.

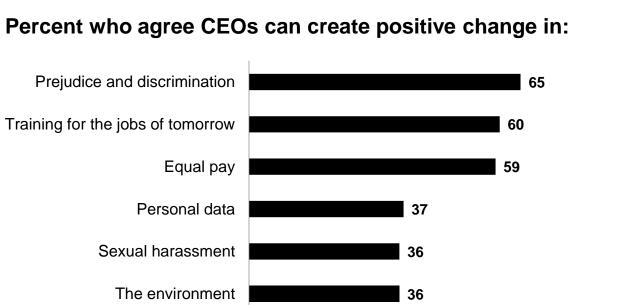
### SOUTH KOREA LOOKING FOR LEADERSHIP FROM CEOS

Percent in South Korea who say that CEOs should take the lead on change rather than waiting for government to impose it

## 76%

Percent who agree CEOs can create positive change in:

Fake News



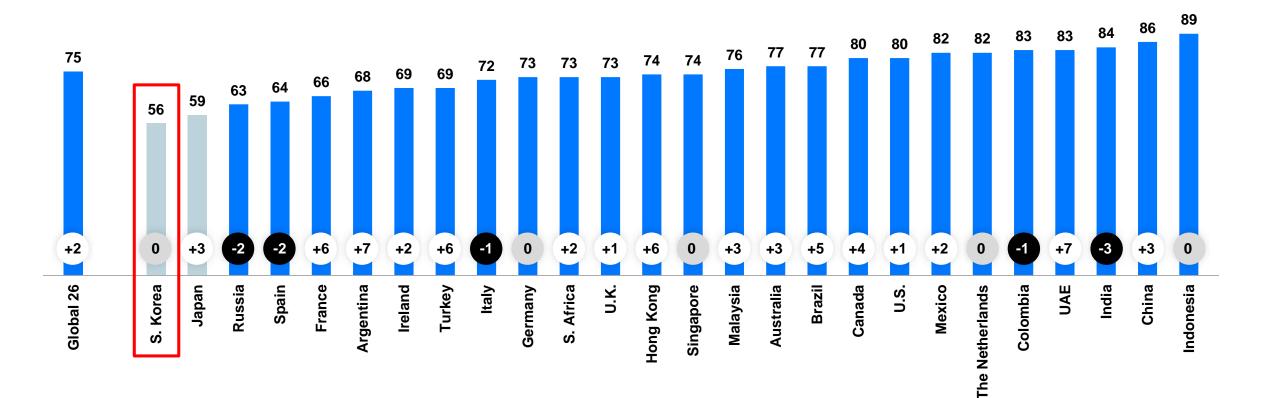
19



## My Employer: A Trusted Partner for Change

### STRONG RELATIONSHIP WITH MY EMPLOYER AROUND THE WORLD

Percent trust in "my employer"



**2019 Edelman Trust Barometer.** TRU\_INS. [YOUR EMPLOYER] Below is a list of institutions. For each one, please indicate how much you trust that institution to do what is right using a ninepoint scale where one means that you "do not trust them at all" and nine means that you "trust them a great deal". 9-point scale; top 4 box, trust. Question asked of those who are employed, but not self employed (Q206/1 OR 2 AND NOT Q421/8). General population employees, 26-market average.



Trust

Neutral

+ Y-to-Y Change

Distrust

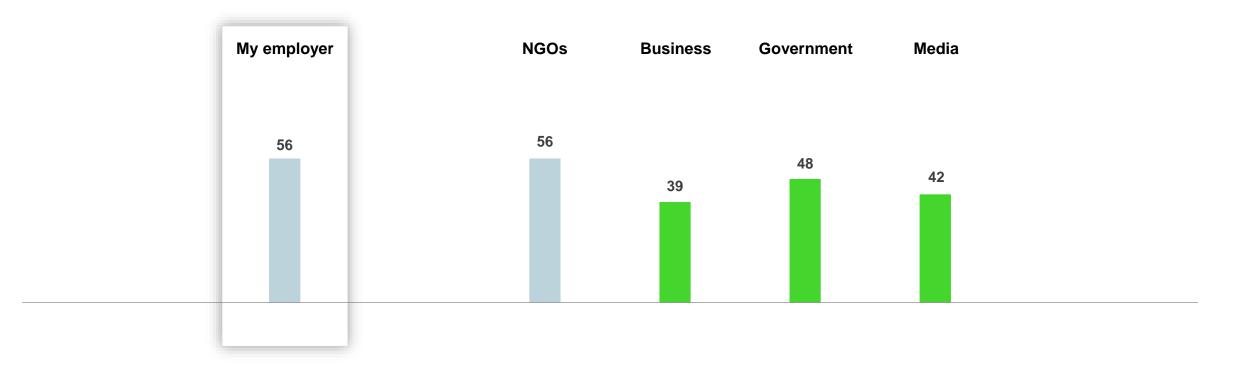
28

### MY EMPLOYER AND NGOS MOST-TRUSTED RELATIONSHIPS IN SOUTH KOREA



🗾 Distrust 📃 Neutral 📃 Trust

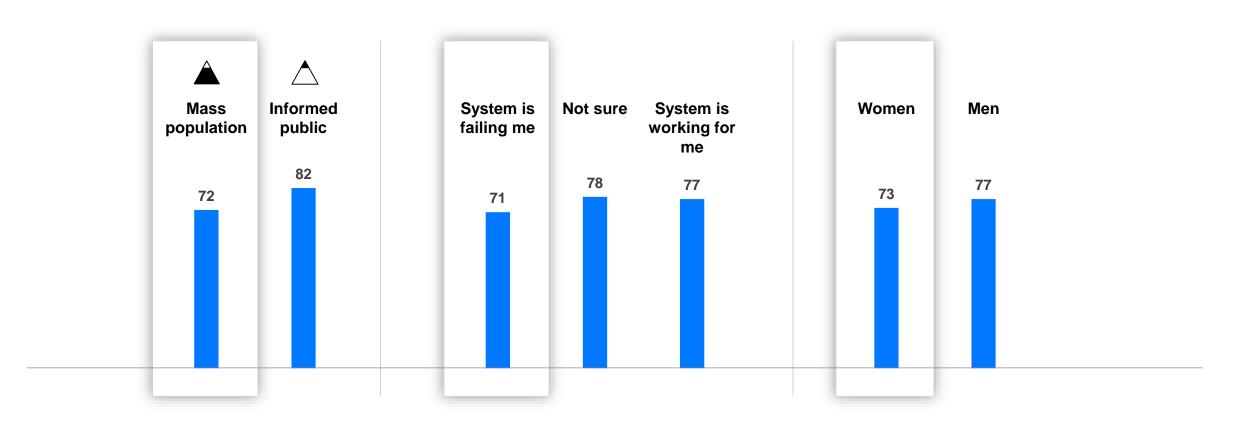
Percent trust



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### EMPLOYERS TRUSTED EVEN BY THE DISENFRANCHISED

Percent trust in "my employer"



**2019 Edelman Trust Barometer.** TRU\_INS. [YOUR EMPLOYER] Below is a list of institutions. For each one, please indicate how much you trust that institution to do what is right using a nine-point scale where one means that you "do not trust them at all" and nine means that you "trust them a great deal". 9-point scale; top 4 box, trust. Question asked of those who are employed, but not self employed (Q206/1 OR 2 AND NOT Q421/8). General population employees, mass population employees and informed public employees, 27-market average, by gender, and "system failing" scale. For details on how the "system failing" measure was calculated, please refer to the Technical Appendix.



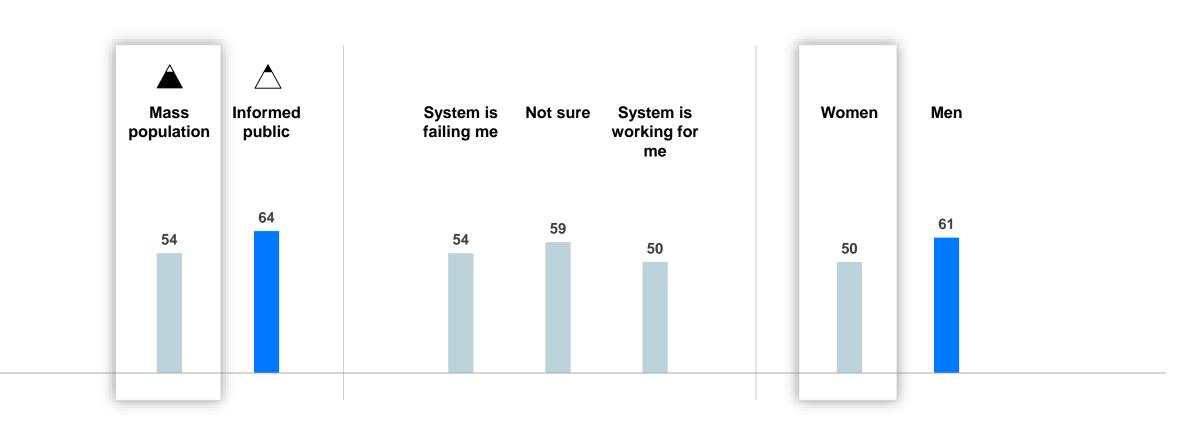
Trust

Distrust

Neutral

### EMPLOYERS MUST EARN TRUST AMONG THE DISENFRANCHISED

Percent trust in "my employer"



**2019 Edelman Trust Barometer.** TRU\_INS. [YOUR EMPLOYER] Below is a list of institutions. For each one, please indicate how much you trust that institution to do what is right using a ninepoint scale where one means that you "do not trust them at all" and nine means that you "trust them a great deal". 9-point scale; top 4 box, trust. Question asked of those who are employed, but not self employed (Q206/1 OR 2 AND NOT Q421/8). General population employees, mass population employees and informed public employees, S. Korea, by gender, and "system failing" scale. For details on how the "system failing" measure was calculated, please refer to the Technical Appendix.



Trust

Distrust

Neutral

Edelman

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## EMPLOYERS TRUSTED TO PROVIDE CERTAINTY, ESPECIALLY AMONG EMPLOYEES OF MULTINATIONALS

#### Percent who agree

I look to my employer to be a trustworthy source of information about social issues and other important topics **on which there is not general agreement** 



53%

Multinational employees South Korean employees see business as trustworthy source on:



68% The Global Economy



**2019 Edelman Trust Barometer.** EMP\_ENG. Thinking about your current employer, to what extent do you agree with the following statements? 9-point scale; top 4 box, agree. Question asked of those who are an employee, but do not run their own business (Q43/1 AND NOT Q28/7). General population employees and multinational employees, S. Korea. BUS\_SRC. Below is a list of topics and social issues. Please indicate about which of the following you believe business in general to be a trustworthy information source. Question asked of half of the sample. General population, S. Korea, among those who are an employee, but do not run their own business (Q43/1 AND NOT Q28/7).

"The Economy" is a net of BUS\_SRC/3,7,8,9,10; "Technology" is a net of BUS\_SRC/2,5,6,11.

## Trust at Work

#### EMPLOYEE EXPECTATIONS NOW INCLUDE SOCIETAL CHANGE

Percent of employees who expect each from a prospective employer

#### Strong expectation

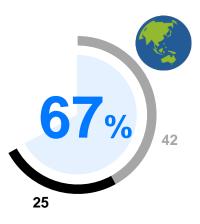
You would have to **pay me a lot more** to work for an organization that does not offer this

#### Deal breaker

I would **never** work for an organization that does not offer this

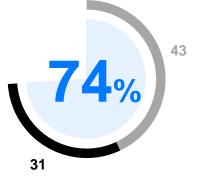
#### **Shared Action**

My employer has a greater purpose, and my job has a meaningful societal impact



#### Personal Empowerment

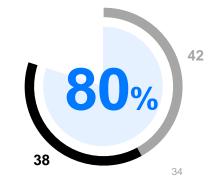
I know what is going on, I am part of the planning process, and I have a voice in key decisions; the culture is values-driven and inclusive



**2019 Edelman Trust Barometer.** EMP\_IMP. When considering an organization as a potential place of employment, how important is each of the following to you in deciding whether or not you would accept a job offer there? Question asked of those who are an employee, but do not run their own business (Q43/1 AND NOT Q28/7). General population employees, 27-market average. Buckets are the sum of the average of codes 1 & 2 for the items that make up each dimension. For details on the full list of items that went into each of the three dimensions, please refer to the Technical Appendix.

#### **Job Opportunity**

My employer offers wage growth, training, career growth and work which I find interesting & fulfilling



#### SOUTH KOREAN EMPLOYEE EXPECTATIONS NOW INCLUDE SOCIETAL CHANGE

Percent of South Korean employees who expect each from a prospective employer

#### Strong expectation

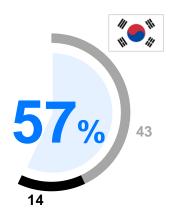
You would have to **pay me a lot more** to work for an organization that does not offer this

#### Deal breaker

I would **never** work for an organization that does not offer this

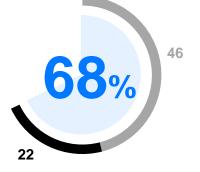
#### **Shared Action**

My employer has a greater purpose, and my work has a meaningful societal impact



#### Personal Empowerment

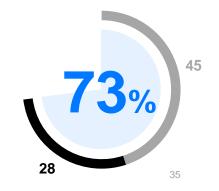
I know what is going on, I am part of the planning process, and I have a voice in key decisions; the culture is values-driven and inclusive



**2019 Edelman Trust Barometer.** EMP\_IMP. When considering an organization as a potential place of employment, how important is each of the following to you in deciding whether or not you would accept a job offer there? Question asked of those who are an employee, but do not run their own business (Q43/1 AND NOT Q28/7). General population employees, S. Korea. Buckets are the sum of the average of codes 1 & 2 for the items that make up each dimension. For details on the full list of items that went into each of the three dimensions, please refer to the Technical Appendix.

#### **Job Opportunity**

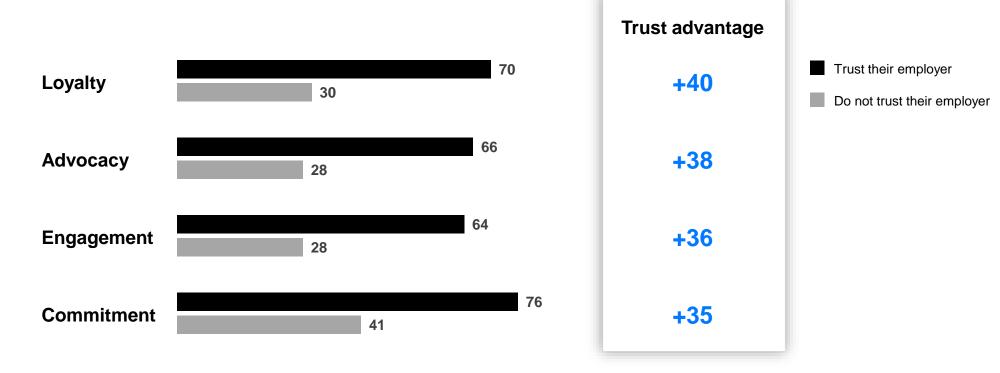
My employer offers wage growth, training, career growth and work which I find interesting & fulfilling



#### TRUST CEMENTS THE EMPLOYER-EMPLOYEE PARTNERSHIP



Percent of South Korean employees who engage in these types of behaviors on behalf of their employer



**2019 Edelman Trust Barometer.** EMP\_ENG. Thinking about your current employer, to what extent do you agree with the following statements? 9-point scale; top 4 box, agree. Question asked of those who are an employee, but do not run their own business (Q43/1 AND NOT Q28/7). General population employees, S. Korea, cut by those who trust their employer (codes 6-9) and those who do not (codes 1-5; 99). TRU\_INS. [YOUR EMPLOYER] Below is a list of institutions. For each one, please indicate how much you trust that institution to do what is right using a nine-point scale where one means that you "do not trust them at all" and nine means that you "trust them a great deal". Question asked of those who are an employee, but do not run their own business (Q43/1 AND NOT Q28/7). General population employees, S. Korea. Advocacy is an average of (EMP\_ENG/3-5); Loyalty is an average of (EMP\_ENG/1-2); Engagement is an average of (EMP\_ENG/10-15); Commitment is an average of (EMP\_ENG/6-9). See the tech appendix for a complete list of the items that went into each employee KPI dimension.

#### INVESTING IN EMPLOYEE TRUST IS INVESTING IN YOUR BOTTOM LINE

How a company treats its employees is one of the best indicators of its level of trustworthiness

%

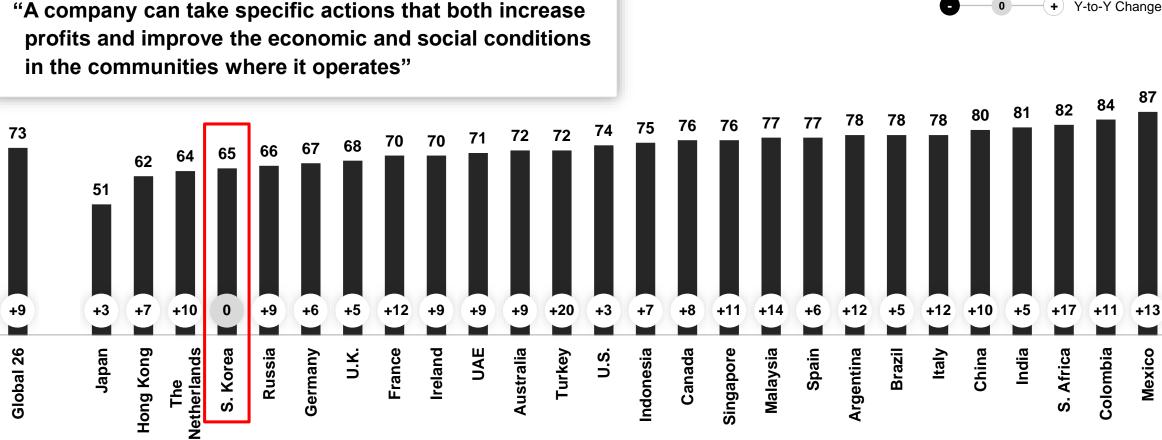
Percent who agree that "a good reputation may get me to try a product, but unless I come to trust the company behind the product, I will soon stop buying it"

2019 Edelman Trust Barometer. TMA\_SIE\_SHV. Please indicate how much you agree or disagree with the following statements. 9-point scale; top 4 box, agree. Question asked of half the sample. General population, S. Korea.



## **COMPANIES CAN IMPROVE SOCIETY—AND ALSO DO WELL**

Percent who agree



+) Y-to-Y Change

#### TRUST AT WORK: THE NEW EMPLOYER-EMPLOYEE CONTRACT

#### 1. Lead Change

- Be aspirational
- Address concerns about the personal impact of change
- Train the workforce of the future

#### 2. Empower Employees

- Give them a voice
- Create opportunities for shared action
- Empower them with information

#### 3. Start Locally

- Solve problems at home
- Improve societal conditions in the local communities in which you operate

#### 4. CEO Leadership

- Live your values
- Engage directly
- Be visible and show a personal commitment, inside and outside the organization





#### **Thank You**



